



Tender "Fiber Cement Board"



Havana, January 30, 2018

"Year 60 of the Revolution"

THE NEGOTIATING GROUP OF THE FIBER CEMENT COMPANY PERDURIT

Announce

To the tender process of the project: "Production of fiber cement boards"

TENDER'S OBJECT : Creation of a Mixed Company to install a new factory of a fiber-cement based board system and the constructive system associated with it, that can be used both indoors and outdoors, with the fundamental purpose of substituting the imports in the boards with binders of cement, called "CEMENBOARD". It is proposed the introduction of a technology that allows the production of asbestos-free fiber-cement boards, with a production capacity of around 5 million m². It will install a leading-edge technology with possible applications of nanotechnology and the use of renewable energy sources, which complies with the environmental regulations existing in the country. The new factory would be placed inside of Fiber cement Perdurit Company (UEB Artemisa), located in Finca Santa Teresa, Las Cañas, Province of Artemisa, approximately 31 km (40 minutes) from the Mariel Industrial Development Zone (ZDIM).

Identification of tender's investor: Fiber cement PERDURIT Company, belonging to the OSDE of Construction Materials (GEICON), of the Republic of Cuba.

Place where information can be accessed: Communicating to the following emails: omesa@perdurit.com.cu; sfanego@perdurit.com.cu; ndiaz@perdurit.com.cu

Web page: www.perdurit.com.cu

Duration of the tender: The bidding process ends on April 30, 2018, as of the fulfillment of the following schedule:

STAGES	ACTIVITIES	START DATE	END DATE
TENDER PROCESS	Delivery of the schedule	January 26, 2018	January 26, 2018
	Convocation release for interested investors	January 29, 2018	February 2, 2018
	Technical Meetings for the exchange on topics of interest or doubts from foreign investors	February 19, 2018	February 23, 2018
	Offers presentation by foreign investors	March 5, 2018	March 9, 2018
	Prequalification of the proposals presented	March 12, 2018	March 23, 2018
	Selection of the proposal for the award of the Foreign Investor	March 26, 2018	April 30, 2018

Place and date of delivery of the bids: They will be delivered to the headquarters of the Fiber cement Perdurit Company, located on A Street number 829 between 35 and Carlos Manuel de Céspedes, Plaza de la Revolución, Havana, Cuba, with a deadline of **March 9, 2018**.

Tender's specific conditions:

- The foreign bidder will comply with the provisions of the previously specified schedule.
- Explicitly provide legal documentation that allows proper identification:
 - a) Copy of the constituent document legalized to have effects in Cuba and protocolized before a Cuban notary.
 - b) Certification of the mercantile registry or similar of its country of origin that proves its validity, with no more than six (6) months of issue and with its corresponding translation to the Spanish language where appropriate, legalized before the corresponding Cuban consulate or embassy and protocolized before Cuban notary.
 - c) Powers of presentation legalized to have effects in Cuba and protocolized before a Cuban notary in the case of being a legal entity the foreign investor.



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- d) Photocopies of passport of the representative or representatives to process the permits with their corresponding visa D * 7.
- e) Accreditation of their experience in the activity object of the foreign investment and their capacity to manage the export markets of goods and services as appropriate.
 - Deliver technological proposal to be used to fulfill the purpose of this tender, taking into account:
 - a) The capacity of this to achieve the necessary quantities and quality of the productions to be marketed.
 - b) Cost of equipment.
 - c) Variants that ensure an economically more efficient energy exploitation of the equipment.
 - d) Variants of fuel types to be used.
 - e) Possible uses of alternative energy.
 - f) Strategies aimed at the sustainability of the equipment to be installed, with a maintenance budget.
 - g) Proposed treatment, management and final destination of the waste.

For the clarification of all the technical details there will be a technical meeting with the foreign bidder where all the doubts will be clarified in order that a suitable offer can be presented to the real needs of the project.

Place, date and time of opening of sealed envelopes containing the offers

The sealed envelopes with the offers received will be opened in the meeting room of the Perdurit Fibrocemento Company, on March 12, 2018 at 14: 00 hours.

Place, date and time when the commission's work is made public

On April 30, 2018 in the meeting room of the Fiber cement Perdurit Company at 14: 00 hours will be made public the work of the evaluation committee and will read the report that argues the award of the project to the foreign bidder.

Yours sincerely,



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